

How to get the best rate for your contractor license bond



Photo by www.pexels.com

[Article was originally posted on <https://blog.buildingconnected.com>]

By *Eric Weisbrot*,

This is a guest contribution from Eric Weisbrot, the Chief Marketing Officer of JW Surety Bonds. With years of experience in the surety industry, he is also a regular contributing author to Construction Executive and the surety bond blog.

Whether new to the construction or a seasoned pro, being a licensed contractor in construction comes with a handful of responsibilities. Not only do contractors need to have their training and skills up to date, they also need to maintain a contractor bond to help protect their customers.

The process of obtaining a contractor bond is not all that complicated, but it can be a costly endeavor for those who are not prepared. Knowing what it means to be bonded, understanding how contractor bonds are priced, and following tips to bring down the cost can be an essential part of maintaining a successful, profitable business in construction.

What it means to be bonded

Many people confuse being bonded with having insurance, and while a contractor bond offers certain protection, it differs from insurance in several ways. Being bonded means that you as the

construction contractor hold a surety bond from an agency that is essentially an agreement between three parties: you, the surety agency, and the organization or individual requiring the bond. This agreement states that you will perform the work you promise to customers and job owners. If that work is not completed, the surety agency will pay claims on your behalf to the customer. Unlike insurance, however, you are required to repay the claims against your bond.

A contractor bond is often a requirement to obtain and keep a license to do business in your state. The amount of the bond you need depends on the type of work you do and where you plan to do that work. Based on these details, the cost of a contractor bond can vary significantly from one contractor to the next.

Understanding the cost

Surety bonds for contractors are priced based on several factors, including the following:

- The total amount of the bond
- The type of bond you need, such as a performance bond, a construction bond, or a bid bond
- The history of claims against previous bonds in the past
- Your personal and business financial history

While the first few components of bond pricing may seem like common sense, the financial history may not. Surety agencies take a close look at your personal credit score and business financials because they are taking some degree of risk when issuing a new or renewed bond. Having a history of claims in the past means you are a higher risk than a contractor with few or no claims. The same is true if your personal credit history or score is low. Having negative marks on your credit, including bankruptcies, court judgments, missed payments, or collections accounts can raise a red flag for a surety agency.

If you do not have the best credit history, there are steps you can take to improve your chances of getting a contractor bond at a lower cost. The tips below provide the steps you will want to take in order to reduce the expense of your contractor bond.

Tips for reducing your bond price

Because surety agencies review your personal credit history in determining how much to charge you for your bond, you can do yourself a favor by knowing what's in your credit report to begin with. You can check your credit for no cost by requesting copies of your report online. Doing so allows you to see if there are any errors on your report that can be fixed easily, and if negative marks exist. Once you know what's in your credit report, you can take steps to improve your financial track record before your next bond purchase.

1. Fixing Credit

Having a strong credit profile is necessary if you want to pay the lowest amount possible for your contractor bond. You can improve your credit by making on-time payments to your debts, keeping your credit utilization low, and not taking out too many new accounts in a short period. The stronger your credit score and cleaner your report, the better positioned you are to get an affordable bond.

2. Business Financials

If you have already taken the steps to improve your personal credit, your next best tactic in lowering the cost of your surety bond is organizing your business financial records. Surety agencies want to see that you have a system in place to manage the finances of your business, and documents like your balance sheet, income statement, and profit and loss statement are all up to date and accurate. Having this information ready to pro-



California Sub-Bid Request Ads



SKANSKA • TRAYLOR • SHEA

Skanska-Traylor-Shea JV of 5055 Wilshire Blvd, Suite 700, Los Angeles, CA requests sub-bid quotes from all interested firms, including certified DBE's for Glass and Glazing on the **Westside Subway Extension Section 1 project. Owner: LACMTA (Metro). Contract No. C1045 RFP No. 089WS. Bid Date: August 16, 2019 at 2:00pm.** Plans & Specs can be viewed at our office Monday - Friday 7am to 4pm (call for appointment) or downloaded free at: <https://skanskausa.sharefile.com/i/i7fbd1a1982b4d938>

Should you have any questions or desire to quote on this project, please contact Erika Barajas, DBE Compliance Coordinator at 323.852.4220 or erika.barajas@skanska.com. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Skanska-Traylor-Shea JV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at www.skanska-traylor-shea.com. Skanska-Traylor-Shea JV is an EEO/AA/Vet/Disability Employer.

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DBE/SBE Subcontractor/Supplier Bids Requested For:

**San Francisco Municipal Transportation Agency
L Taraval Improvement Project - Sunset Boulevard to West Portal
Contract No. 1308
BID DATE: August 1, 2019 at 3:00PM**

Fax all quotes to 510-777-5099 or email to northwest.esteeming@shimmick.com

Requesting certified DBE/SBE Subcontractor and Supplier Quotes on: Architectural, Contaminated Soil, Demo, Earthwork, Electrical, Environmental, Erosion Control, Flatwork, Grinding-AC (Concrete), Instrumentation, Paint-Stain, Paving, Railroad, Rebar, Shoring, Signs, Stray Current, Stripes-Markers, Structural Steel, Survey, Trackwork, Traffic Control, Trucking, Utility Work, Welding, Aggregate, Architectural Items, Lumber, Misc. Metal, Pipe-PVC, Pipe-Steel, Precast-Utility, Railroad Products, Ready Mix, Steel-Fab, Utility Pipe-Plastic, Utility Pipe-DIP, Utility Pipe-VCP, Utility Pipe-RCP, Valves & Fittings, Misc. Suppliers, Landscaping & Nursery, Sand & Gravel, Asphalt, Concrete & Cement, Reinforcing Bar Section, Lumber, Paint, Pipe, Pavement Markers, Electrical & Signals, Building Material, Construction Staking, Construction Area Signs, Traffic Control System, Roadway Excavation, Grading, Structure Excavation, Structure Backfill, Imported Borrow, Highway Planting, Soil Amendments, Hydroseeding, Irrigation System, Finishing Roadway, Aggregate Subbase, Aggregate Base, Asphalt Concrete, Paving Asphalt, Portland Cement & Concrete Pavement, Clean & Seal Pavement Joints-Rout & Seal Cracks, Minor Concrete Structure, Concrete Surface Finish, Furnish Precast Concrete Deck Unit, Erect Precast Concrete, Reinforcing Steel, Clean & Paint Steel, Reinforced Concrete Pipe, Reinforced Concrete Sewer Pipe, Clay Sewer Pipe, Sewer Manhole, Concrete Curb & Sidewalk - Misc., Misc. Iron & Steel Frame/Cover & Grate, Metal Railing, Thermoplastic Traffic Stripe & Marking, Painted Traffic Stripe & Marking, Pavement Marking, Signal & Lighting, Engineering, Construction Scheduling, Bottom Dump Trucking, Flat Bed Trucking, Hazardous Substance Removal, Hazardous Waste Trucking, Truck Rental, Trucker Broker, Trucker, Land Surveying, Construction Equipment Rental

Please visit <https://sfcitypartner.sfgov.org/pages/Events-BS3/event-search.aspx> for more information. You may also contact Natasha Inglis at ninglis@shimmick.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at aoshio@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

BGINibbi

**Project Name: Hunters Point Shipyard
Block 52 & 54, Design Build – MEPF & PV
Location: San Francisco, California
Bid Date: August 6, 2019 @2:00 PM
Pre-Bid Conference:
Tuesday, July 23, 2019 @ 10am
Location: 1000 Brannan Street, Suite 102,
San Francisco, CA**

Baines - Nibbi Joint Venture has been selected as the General Contractor for the Hunters Shipyard Blocks 52 & 54 in San Francisco, CA. We are in receipt of the 50% DD Documents and are currently requesting bids from qualified subcontractors including those certified with the Office of Community Investment and Infrastructure (OCII) for DB MEPF & PV. OCII has established a subcontracting participation goal for this project at 50% SBE/LBE goal with first consideration for San Francisco-based MBEs, WBEs and SBEs. New construction consisting of 165,830 square-feet of affordable housing, Block 52 with 67 units and Block 54 with 45 units totaling 112 units. Buildings will be Type VA over Type IA offering low-income families and individuals with a variety of unit types ranging from 1 to 5-bedrooms.

To obtain bid and contract documents please email Kevin Young at kevin@nibbi.com.

FAX OR EMAIL PROPOSALS TO:
NIBBI BROTHERS GENERAL CONTRACTORS
Fax: 415-241-2951 / Email: bids@nibbi.com.

For information regarding this project please contact Paris Paraskeva, Estimator, via email at ParisP@nibbi.com.

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 Estimator: VICTOR LE
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

THE IMPROVEMENTS OF EAST 14TH STREET FROM 162ND AVENUE TO 172ND AVENUE IN THE ASHLAND COMMUNITY, ALAMEDA COUNTY, CALIFORNIA
 Specification No. 2340,

Minority/Women-Owned Business Enterprise Goal Assigned is 15% MBE and 5% WBE

OWNER

COUNTY OF ALAMEDA – 951 Turner Court, Room 300, Hayward, CA 94545

BID DATE: JULY 30, 2019 @ 2:00 P.M.

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, DELINEATORS, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTER-LAYER, FENCING, CONTAMINATED/HAZARDOUS MATERIAL, LANDSCAPING/IRRIGATION, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, UNIT PAVEMENT/STAMPED/TEXTURED PAVING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at [ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com](http://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the username is [ftp@desilvagates.com](http://ftp%25desilvagates.com) and password is f7pa55wd) or from the Owner's site at www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need M/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
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 Estimator: JACK SHEWMAKER
 Website: www.desilvagates.com
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CAMPUS PARKWAY SEGMENT 3, Contract No. 300-1233

OWNER: COUNTY OF MERCED – 345 West 7th Street, Building A, Merced, CA 95341

BID DATE: JULY 24, 2019 @ 3:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BARRIER RAIL SUB, BIOLOGIST CONSULTANT, BRIDGE, BRIDGE REMOVAL, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CPM SCHEDULING CONSULTANT, CRASH CUSHION, DEVELOP WATER SUPPLY, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, HORIZONTAL BORING, HYDROSEEDING, IRRIGATION, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, PUMP STATION, REINFORCED CONCRETE PIPE, JACKED REINFORCED CONCRETE PIPE, CORRUGATED METAL PIPE, ROADSIDE SIGNS, ROCK SLOPE PROTECTION SUPPLIER, SIGN STRUCTURE, STRIPING, STRUCTURAL BACKFILL, STRUCTURAL EXCAVATION, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, TREE REMOVAL/TRIMMING, UNDERGROUND, VEGETATION CONTROL, WELL DRILLING & SEALING, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at [ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com](http://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the username is [ftp@desilvagates.com](http://ftp%25desilvagates.com) and password is f7pa55wd) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewemaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

ou need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 99 - IN SACRAMENTO COUNTY IN AND NEAR GALT FROM DRY CREEK BRIDGE TO SIMMERHORN ROAD AND IN ELK GROVE AND SACRAMENTO FROM 0.9 MILE SOUTH OF ELK GROVE BOULEVARD TO MARTIN LUTHER KING JR BOULEVARD

Contract No. 03-0H4804,
 Federal Aid Project No. ACSB1NH-P099(637)E
 Disadvantaged Business Enterprise Goal Assigned is 14%

OWNER: STATE OF CALIFORNIA
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidder's Exchange, MS 26,
 Sacramento, CA 95816

BID DATE: JULY 24TH, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, CRACK SEALING, CRASH CUSHION, ELECTRICAL, HYDROSEEDING/HYDROMULCH, LANDSCAPING & IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE & TEXTURE PAVING, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS/DELINEATORS/MARKERS, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at [ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com](http://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the username is [ftp@desilvagates.com](http://ftp%25desilvagates.com) and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



California Sub-Bid Request Ads

REQUESTING BIDS FROM DBE/SBE Subcontractors and Vendors

Project: Cerone Division Emergency Generator Replacement Project, San Jose, CA
Reference #: C19010

Owner: Santa Clara Valley Transportation Authority
Bid date: July 31, 2019 @ 1:00 pm

DMZ Builders is requesting quotes from all qualified subcontractors and suppliers for above listed project, including certified DBE/SBE for all items of work, including but not limited to the following:

Quality Control, SWPPP, Demolition, Hazardous Material Removal, Cast-in-Place Concrete Equipment Pads, Concrete Sidewalks, Reinforcing Steel, Painting, Electrical, Sheet Metal, Underground Utilities, Potholing, Bollards, Trucking.

Plans and specifications can be obtained from Santa Clara Valley Transportation Authority, or please contact Richard Zito at DMZ Builders for assistance or viewing by emailing estimating@dmzbuilders.com. DMZ Builders is a union signatory contractor. Subcontractors must provide their active contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Subcontractors will be required to execute DMZ Builders Standard Subcontract Terms and Conditions and meet insurance requirements, including Worker's Compensation Waiver of Subrogation. A copy of our Standard Subcontract Terms and Conditions and Purchase Order Agreement (for suppliers) are available for review in electronic format, upon request. Subcontractors may be required to provide payment and performance bonds in the amount of 100 percent of Subcontract value. DMZ Builders will reimburse Subcontractors for bond premium at actual cost, not to exceed 2.0%. Plans and specifications are available to interested firms via the on-line SCVTA procurement portal and/or can be viewed at DMZ Builders Concord, CA office by contacting the DMZ office to make an appointment. For assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials, technical assistance, and/or any other coordination required for the project, please contact Richard Zito: Phone # 925-826-5387, Fax # 925-826-5766, or e-mail estimating@dmzbuilders.com. DMZ will work with interested subcontractors and suppliers to identify opportunities to divide items/work into economically feasible packages. DMZ Builders intends to work cooperatively with all qualified firms seeking work on this project.

DMZ BUILDERS
4070 Nelson Avenue, Ste A,
Concord, CA 94520
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O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
Cold Place AC Pavement And RHMA Overlay
Hwy 99 Sacramento
Caltrans #03-0H4804
BID DATE: July 24, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion, Lead Compliance Plan, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Treated Wood Waste, Clearing & Grubbing, Dust Palliative, Shoulder Backing, Decomposed Granite, Wood Mulch, Irrigation, Hydroseed, Asphaltic Emulsion, Crack Treatment, Data Core, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Pile, Structural Concrete, Minor Concrete, Sign Structure, Adjust Utilities to Grade, Rock Slope Protection, Pre/Post Construction Surveys, Misc. Iron & Steel, Delineators, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Single Thrie Beam Barrier, Transition Railing, Alternative In-Line Terminal System, Crash Cushion, Striping & Marking, Rumble Strip, Locating & Mapping Underground Facilities, Modify Existing Electrical System, and Construction Materials

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call O.C.J. for assistance with bonding, insurance, necessary equipment, material and/or supplies. O.C.J. is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



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Contact: Tony Valentino • Email: tvalentino@taftelectric.com

Invites sub-bids from qualified **DBE** businesses for the following project:

Agency: Antelope Valley Transit
AVTA - Server Room Upgrades IFB No. 2020-01
Location: 42210 6th St W, Lancaster, California
BID DATE: July 30th, 2019

Scope of work/Trades: Electrical Equipment Procurement, Low Voltage Installation

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Donat Galicz & Jason Martin

REQUEST FOR MBE/WBE
SUBCONTRACTORS AND SUPPLIERS FOR:
The Improvements of East 14th Street from
162nd Avenue to 172nd Avenue
In the Ashland Community
County of Alameda Public Works Agency
BID DATE: July 30, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Construction Surveying, Traffic Control, Construction Area Signs, Flashing Arrow Signs, Delineators, Temporary Business Entry Signs, Temporary Railing, Portable Changeable Message Sign, Project Funding Identification Signs, Disposal of Contaminated Soils, Clearing & Grubbing, Tree Protective Fencing, Imported Borrow, Milling (Cold Plane Asphalt Concrete Pavement), Adjust Utilities to Grade, Geosynthetic Pavement Interlayer (Pavement Fabric), Minor Concrete, Reinforced Concrete Bioretention Tie-Beam, Reinforced Concrete Pipe, Concrete Backfill, Bioretention Areas, Storm Drain Manhole, Sidewalk Curb Drain, Curb Drain Boxes, Bioretention Areas, Storm Drain Cleanouts, Standard Concrete Monument, Monument Preservation, Thermoplastic Striping & Marking, Painted Curb, Roadside Signs, Fencing, Sewer Main, Sanitary Sewer Manhole, SWPPP, Sweeping, Traffic Signal & Lighting System, Decorative Pedestrian Light & Foundation, Fiber Optic Cable, Solar Rectangular Rapid Flashing Beacon System, Electrical, Planting & Irrigation, Site Furnishings, Pavers, Pedestrian Barrier, Traffic Control Plans, Biologist, Bird Survey, and Construction Materials

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call O.C.J. for assistance with bonding, insurance, necessary equipment, material and/or supplies. O.C.J. is willing to breakout any portion of work to encourage MBE/WBE Participation. Plans & Specs are available for viewing at our office.

How to Get the Most From Your Marketing Budget

By Rieva Lesonsky,

Are you getting good results from your small business marketing? If your results are falling short of your expectations, perhaps it's because you're not investing enough money in your marketing campaigns. How much money should a small business spend on marketing annually, and how can you make the most of your precious marketing budget? Here's what you need to know.

How much should a small business spend on marketing?

If you think of marketing spending as eating into your profits, you're thinking the wrong way. Marketing isn't an expense—it's an investment, one that drives your sales. Without marketing you won't reach new potential customers, and that could mean lower sales.

There's no hard and fast answer to how much your marketing budget should be. Many businesses use a percentage of revenues as a guide (if you're a startup, use your projected revenues). But there's a wide range when it comes to what percentage to spend.

Small Business Trends reports that the average business spends 1.08% of its revenues on advertising, with variations from industry to industry. For instance, retailers spend more (about 4%) while restaurants spend 1.93%.

Web Strategies reports average marketing spending in 2018 was 7.9% of revenues, with B2B product companies spending 6.3%, B2B services companies spending 6.9%.

B2C companies spent slightly more on average, with product companies spending 9.6% and B2C services companies spending 11.8%.

In general, B2C companies need to budget more for marketing than B2B companies. You'll also need to budget more for marketing when your business is just starting out, because you're still trying to build awareness of your brand and attract customers. Once your business is established, you can reduce your marketing budget because you will have a steady customer base. However, that doesn't mean you can stop marketing—you'll still need to invest in attracting new customers and retaining existing ones.



Because marketing budgets can vary so widely, it's a good idea to contact your industry trade association or read industry trade publications to see if they offer any benchmarks for setting a budget.

Keep in mind that marketing can easily lead to a chicken-and-egg situation—your sales are dropping, so you cut your marketing budget, leading your sales to decline even further. If you see sales slowing, it might be the right time to increase your marketing—particularly if it's a slow economy and other businesses are cutting back on their marketing.

How can I maximize my marketing budget?

Once you've set your marketing budget, plan the most effective way to use it. If you've been in business a while, focus your marketing efforts on the ones that have gotten the best results in the past. This enables you to fine-tune your marketing and phase out ineffective campaigns.

Including a mix of marketing methods also helps maximize results. Don't put all your eggs in one marketing basket! Good marketing plans build brand awareness by promoting the business in all the arenas where you find your target customer.

Some marketing methods are costlier than others. Tactics such as word-of-mouth, social media marketing and volunteering at community events are all

virtually free ways to get your business in front of the public. If your marketing budget is tight, ramping up the low-cost or free methods and being very selective about the more expensive methods you use can help you make the most of it.

Monitor your Results

Whether your business is a startup or you've been around a while, tracking the results of your marketing is key to getting the best return on investment. Tracking can be as simple as reminding your employees to ask new customers where they learned about your business. If you're doing print, direct mail, TV or radio advertising, you can use different codes for each ad to track which ones attract the most customers.

There are also a wide range of tech tools available to help you monitor the effectiveness of your marketing. For example, email marketing apps, social media apps and online advertising all offer analytics tools you can use to see which of your marketing messages are getting the best results.

By taking advantage of all the tools available to you, monitoring your results and learning to see marketing as an investment, not an expense, you'll get better results from your marketing budget.

SOURCE: www.sba.gov

How to get the best rate for your contractor license bond

■ Continued from page 1

vide to your surety agency will go a long way in keeping the cost of your bond down.

3. Picking Your Surety Agency

In addition to managing your personal credit and business financials, selecting the right surety agency for your next bond is crucial. Not all sureties work in the same manner when it comes to contractors who have less than ideal credit. You will want to work

with an agency that understands that bad credit and claims happen. These sureties may have special programs for affordable contractor bonds, including partnerships with a variety of bond providers. Having options helps ensure you receive the best possible cost for your contractor bond.

Wrap up

A bond is a part of being a licensed contractor, but the cost of getting your bond does not have to break the bank. Be sure to know where you

stand in terms of your credit and business financials, and work to improve these at every turn. Recognize that not all sureties provide bonds at an affordable rate to those with bad credit, and make your selection for your next bond with this in mind. Taking these small steps will help you pay less for your contractor bond.

SOURCE: <https://blog.buildingconnected.com/how-to-get-the-best-rate-for-your-contractor-license-bond/>

THE BUSINESS OUTREACH COMMITTEE (BOC) A CONSORTIUM OF BAY AREA TRANSPORTATION AGENCIES

MEET THE BUYERS PROCUREMENT FORUM



FRIDAY, AUGUST 9, 2019

REGISTRATION: 12:30PM – 1:00PM

EVENT: 1:00PM - 3:00PM

**Lower Floor, San Francisco Public Library
Latino/Hispanic Community Room**

100 Larkin Street, Room 602, San Francisco, CA 94102

(Conveniently located across from the Civic Center BART Station)

YOUR ATTENDANCE IS HIGHLY ENCOURAGED!

Please RSVP at:

https://boc_meetthebuyers_2019.eventbrite.com

- **Introduce your firm's goods, products and services**
- **Learn about upcoming contracting opportunities**
- **Network with other small businesses**
- **Expand your business with transit & government entities**

This is an opportunity to connect small and disadvantaged businesses with procurement staff from various participating transit and transportation agencies and government entities.

THE BUSINESS OUTREACH COMMITTEE (BOC) A CONSORTIUM OF BAY AREA TRANSPORTATION AGENCIES

FREE DBE CERTIFICATION WORKSHOP

Presented by Certifying Agency
Members of the California Unified
Certification Program



THURSDAY, JULY 25, 2019 10:00AM – 12:00PM
CALTRANS, District 4 Auditorium
111 Grand Avenue, Oakland, CA 94612

REGISTRATION IS REQUIRED | Registration 9:30AM-10:00AM

Please RSVP at https://boc-dbe_cert_2019.eventbrite.com

This workshop is to encourage Small, Minority and Women-Owned businesses to become certified as Disadvantaged Business Enterprise (DBE) firms!

DBE certification can provide you access to federally-funded projects!

JOIN US TO LEARN ABOUT

- Benefits of becoming DBE Certified
- Overview of the U.S. Department of Transportation DBE Program, 49 Code of Federal Regulations Part 26, Subparts D and E, Certification Standards and Procedures
- Instructions for completing the DBE Certification Application
- Documents required for submittal
- Upcoming contracting opportunities from various transit agencies



FOR MORE INFORMATION:
contact Artemise Davenport at
adavenport@goldengate.org or 415-257-4581





California Sub-Bid Request Ads



Kiewit

10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816, Fax: (562) 946-3823
Contact: Paul Brich | Email: paul.brich@kiewit.com

Owner: Elsinore Valley Municipal Water District.
Project Name: Regional Water Reclamation Facility Upgrades; Work Order No. 75946
Location: 31315 Chaney Street, Lake Elsinore, CA 92530
Bid Date: August 23, 2019 at 2:00p.m.

Request for sub-quotes
DBE, MBE, WBE, SBE, SBRA, LSAF, HUBZone

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from qualified Disadvantaged Business Enterprises (DBE) firms, including

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small

Business in Rural Area (SBRA), Labor Surplus Area Firm (LSAF), Historically Underutilized Business (HUB) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. DBEs must provide evidence of certification by one of the following agencies prior to bid opening: The US Environmental Protection Agency (USEPA), The Small Business Administration (SBA), California Department of Transportation (Caltrans), Tribal, State and Local governments, or an independent private certifying organization.

The Regional Water Reclamation Facility Upgrade Project includes construction includes Clarifier No. 6 and associated underdrain system; secondary equalization, off-spec, and stormwater ponds; filter effluent diversion structure, off spec water return pump station; operations building expansion and retaining wall. Other work includes utility water pump station improvements, Train B filter valve actuators replacement, polymer dilution/blending units replacement, and miscellaneous improvements upgrades and modifications to the existing Operations Building, including upgrades to the HVAC system, relocation of the microbiology lab, and modifications to office space, kitchen/breakroom upgrades, and security improvements, identified as a result of a comprehensive condition assessment.

Kiewit is requesting quotes for various areas of work listed in, but not limited to, the scopes of work below:

Aggregates • utility material • dewatering • ductile iron pipe • reinforced concrete pipe • plastic pipe • asphalt paving • curbs and gutter • fences/gates/guardrails • landscaping contractors • ready mix supply • concrete reinforcing installation • concrete pumping • concrete rehabilitation • masonry work • metals • finish carpentry • building insulation • membrane roofing • flashing and sheet metal • metal doors and frames • windows • flooring • painting and coating • specialties • fire protection specialties • pre-engineered structure • plumbing fixtures and equipment • HVAC

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will be also be available for review at the address listed below if requested.

This is a public works project and is subject to prevailing wage rates. Project is also financed in part by the California State Revolving Fund, but not limited to the AIS Provisions, DBE Program requirements, California Labor Code and the Davis-Bacon Act.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work must be signatory to the appropriate union labor agreements.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."

DESILVA GATES CONSTRUCTION

CM/GC: DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263

Chief Estimator: **GARRY DAY**
Website: www.desilvagates.com

An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:

TREASURE ISLAND STREET IMPROVEMENTS
Sub-Phase 1B, 1C and 1E, San Francisco, CA
Contract No. TICD-19-03
Small Business Enterprise Goal Assigned is 41%

OWNER

TREASURE ISLAND DEVELOPMENT AUTHORITY
1 Sansome Street, Suite 3200,
San Francisco, CA 94104

REVISED BID DATE: JULY 25, 2019 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

UTILITY CONSTRUCTION, INCLUDING WET UTILITIES (STORM WATER, STORM WATER FORCE MAIN, SANITARY SEWER, SANITARY SEWER FORCE MAIN, LOW PRESSURE WATER, STORM WATER AND SANITARY SEWER TREATMENT PLAN UTILITIES), AND DRY UTILITIES (JOINT TRENCH, ELECTRIC 12KV UNDERGROUND SUBSTRUCTURE, DTIS SUBSTRUCTURE, TELECOM COMMUNICATION SUBSTRUCTURE): SANITARY SEWER PUMP STATION AND LIFT STATION CONSTRUCTION: ROADWAY RETAINING WALL CONSTRUCTION: STRUCTURAL CONCRETE: ARCHITECTURAL CONCRETE: TRAFFIC CONTROL: ROADWAY AND SURFACE IMPROVEMENTS: HARDSCAPE: STREET LIGHTING: TRAFFIC SIGNALS: SITE FURNISHINGS: STORM WATER PLAN IMPROVEMENTS: ROADWAY PLANTING, IRRIGATION AND LANDSCAPE: STREETScape PLANTING, IRRIGATION AND LANDSCAPE: AND STORM WATER PLANTING, IRRIGATION AND LANDSCAPING.

Plans and specifications may be reviewed and downloaded from the Dropbox site at <https://www.dropbox.com/sh/f6sgllceigsoj7z/AAD0IE4iy4kQD6ztp59gDOGQa?dl=0>

Information is also available on the City and County of San Francisco's website at <https://sftreasuresiland.org/contracting-ticd>

A Pre-Bid Conference will be held on June 20, 2019 at 10:00 AM located at One Avenue of Palms, Suite 216, San Francisco, CA 94130.

Fax your bid to (925) 803-4263 or email it to gday@desilvagates.com to the attention of Chief Estimator Garry Day. If you have questions, please email.

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Request for Quotes from Certified **DBE/MBE/WBE/ SBE** Subcontractors and Suppliers

Project: Morena Pump Station, Bid No. K-19-1801-DBB-3 • Owner: The City of San Diego
REVISED Bid Date: July 18, 2019 at 2:00 p.m.
Clean Water State Revolving Fund Project
SWRCB DBE Forms are REQUIRED from Subcontractors

DBE Participation Encouraged

Quotes requested for Divisions 2, 3, 4, 5, 6, 7, 8, 9, 10, 22, 23, 26, 31, 32, 33, 35, 40, 41, 43, 44 and 46 for the following, but not limited to, scopes of work: Demolition, Reinforcing Steel, Concrete Finishing, Precast Concrete, Grouting, Concrete Doweling, Concrete Unit Masonry, Glass Unit Masonry, Post-Installed Anchors, Welding, Structural Steel Framing, Steel Joist, Steel Decking, Metal Fabrications, Aluminum Railings, Metal Gratings, GRF Plastic, Insulation, Metal Roofing, Joint Sealants, Doors and Frames, Overhead Coiling Doors, Glazing, Painting and Coating, Signage, Fire Protection, Plumbing Piping, HVAC, Electrical, Aggregate Supply, Dewatering, Geotextiles, Stone Columns, Microtunneling, Asphalt Paving, Unit Pavers, Curb and Gutters, Fences and Gates, Landscape and Irrigation, Conveyance Piping, Manholes, Valve Supply, Fabricated Slide and Control Gates, Instrumentation and Controls, Overhead Bridge Crane, Monorail Hoists and Jib Cranes, Pumps, Pollution Control Equipment, Fiberglass Reinforced Plastic Grating, Waterproofing, Raised Computer Flooring.

PLEASE SUBMIT QUOTES BY EMAIL TO SoCalBids@flatironcorp.com OR BY FAX TO (760) 471-4860.

Plans and specifications are available to download, at no cost, from the City of San Diego's PlanetBids website at the following link: <https://www.planetbids.com/portal/portal.cfm?companyID=17950&access=registration> (required). The Bid Documents are also available, at no cost, from Flatiron in electronic format or can be viewed at our offices in San Marcos or Chino Hills. Please call to request access or to make an appointment to view the documents at one of our offices.

This is an American Iron and Steel project. Quotations must be valid for same duration as specified by Owner for contract award. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Flatiron West, Inc. analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and meet insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

Notwithstanding any contrary language in a bid to Flatiron West, Inc. ("Flatiron") or any prior course of dealing between Flatiron and a bidder, and unless waived in writing by Flatiron, Flatiron reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron in the amount of 100 percent of the bid to Flatiron. Flatiron will reimburse the bond premium at actual cost not to exceed 3%.

Non-DBE Subs/Suppliers: Indicate lower tier DBE participation offered on your quotation as it will be evaluated with your price.

Flatiron West, Inc.

1770 La Costa Meadows Drive, San Marcos, CA 92078
Phone (760) 916-9100 / FAX (760) 471-4860

Email: socalbids@flatironcorp.com • Point of Contact:
Jannette Carter, Estimating Administrator
WE ARE AN EQUAL OPPORTUNITY EMPLOYER



California Sub-Bid Request Ads



SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: Brad Scheickoff • Email: brads@srco.com

Sub-Bids Requested From **DBE, WBE, SBE, SBRA, LSAF, HUB** Subcontractors & Suppliers for:

OWNER: MURPHYS SANITARY DISTRICT
MURPHYS SANITARY DISTRICT WASTEWATER TREATMENT PLANT UPGRADE
PROJECT NO. C-06-8039-110
LOCATION: MURPHYS, CA - CALAVERAS COUNTY
BID DATE: August 30, 2019 @ 2:00 PM

Trades Solicited: Survey, Water Truck, Metals Supply, Painting & Coating, Plumbing, Electrical, Earthwork, Fencing & Gates, Pipe & Valve Supply, Construction Materials Supply, SWPP Materials Supply, Concrete Supply, Aggregates Supply
If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: Brad Scheickoff • Email: brads@srco.com

Sub-Bids Requested From **MBE, DBE, WBE, SBE, SBRA, LSAF, HUB** Subcontractors & Suppliers for:

OWNER: CITY OF HURON
RECYCLED WATER IMPROVEMENTS AT WASTEWATER TREATMENT FACILITY
FOR THE CITY OF HURON
LOCATION: CITY OF HURON, FRESNO COUNTY
BID DATE: August 20th, 2019 @ 2:00 PM

Trades Solicited: Surveying, Water Truck, Demolition, Metal Supply, Roofing & Flashing, Door Supplier(man doors) Door Installation, Painting & Coating, Plumbing, HVAC, Electrical, Earthwork, Chain Link Fencing & Gates, Pipe & Valve Supply, Construction Material Supply, SWPP Supply,

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: Adam Simmons • Email: adams@srco.com & estimating@srco.com

Sub-Bids Requested From **LBE** Subcontractors & Suppliers for:

OWNER: CITY OF MERCED
WELL NO 20 PUMP STATION CONSTRUCTION
PROJECT NO.107033
LOCATION: MERCED, CA
BID DATE: July 25, 2019 @ 2:00 PM

Trades Solicited: Surveying, Water Truck, Demolition, Metal Supply, Roofing & Flashing, Door Supplier(man doors) Door Installation, Painting & Coating, Plumbing, HVAC, Electrical, Earthwork, Chain Link Fencing & Gates, Pipe & Valve Supply, Construction Material Supply, SWPP Supply,
If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

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Con-Quest Contractors, Inc.

290 Toland Street San Francisco, Ca 94124
Email: bidday@cqcontractors.com
Fax: 415-206-0528

REQUEST FOR QUALIFIED DBE/MBE/WBE SUBCONTRACTORS & SUPPLIERS FOR:

San Francisco Municipal Transportation Agency
L Taraval Improvement Project
Sunset Boulevard to West Portal
Bid Date: August 1, 2019

Quotes needed: SWPPP, Utility Trenching, Material Testing/Inspection, Track Signal/Systems, Train Overhead Catenary Systems, Electrical, Precast Fabricator/Installer, Landscaping, Tree Removal, Environment Monitoring, Ready Mix Concrete, Concrete Pumping, Trucking, Aggregate Materials, Asphalt Paving, Track Materials, Demolition, Survey, Rebar, Structural/Misc. Metals, Scaffolding/Falsework/Forms, Fencing, Railings, Crane/Hoisting Service, Sheeting & Shoring, Painting, Geo-composite Drain, Roadway Traffic Striping

An Equal Opportunity Employer

With SBE you can:

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SMALL **BUSINESS** EXCHANGE



Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

Oakland Unified School District
Department of Facilities Planning and Management
955 High Street Oakland CA 94601

REQUEST FOR QUALIFICATIONS AND PROPOSALS (RFQ/P)

Structural Engineering Services for
Central Administrative Center at the
Cole Campus (1011 Union Street, Oakland, CA)
and for Small Projects at Various School Sites

July 24, 2019 (Issued)

Responses must be received
August 16, 2019, no later than 2:00 p.m.

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide structural engineering services associated with the existing buildings on the Cole campus and for future school projects.

Interested firms are invited to submit a completed Statement of Qualifications ("SOQ") along with the Fee Proposal (collectively "RFQ/P Packet") as described below, with one (1) unbound original, five (5) bound copies and a PDF version on a flash drive of requested materials to:

Oakland Unified School District
Tadashi Nakadegawa, Acting Executive Director
Department of Facilities Planning and Management
955 High Street, Oakland, CA 94601

Oral, telegraphic, facsimile, telephone or email RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted and returned unopened. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

If you have any questions regarding this RFQ/P please email Kenya Chatman, Acting Director at kenya.chatman@ousd.org, and cc: to Colland Jang, School Facilities Planning Consultant at colland.jang@ousd.org.

LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM The Local Business Utilization Policy requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation for all capital program/construction-related contracts and professional services agreements. The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2014 Amendment to Local Business Participation Policy.

OAKLAND UNIFIED SCHOOL DISTRICT

Oakland Unified School District
Department of Facilities Planning and Management
955 High Street Oakland CA 94601

REQUEST FOR QUALIFICATIONS AND PROPOSALS (RFQ/P)

Stormwater Pollution Prevention Plan (SWPPP)
Consulting Services
for Central Administrative Center
at Cole Campus (1011 Union Street, Oakland, CA)
and for Various School Sites

July 24, 2019 (Issued)

Responses must be received
August 16, 2019, no later than 2:00 p.m.

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide stormwater pollution prevention plan (SWPPP) consulting services associated with the demolition of existing buildings, construction of a new office building and site development on the Cole campus and for future school projects.

Interested firms are invited to submit a completed Statement of Qualifications ("SOQ") along with the Fee Proposal (collectively "RFQ/P Packet") as described below, with one (1) unbound original, five (5) bound copies and a PDF version on a flash drive of requested materials to:

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OAKLAND UNIFIED SCHOOL DISTRICT

Oakland Unified School District
Department of Facilities Planning and Management
955 High Street Oakland CA 94601

REQUEST FOR QUALIFICATIONS AND PROPOSALS (RFQ/P)

Commissioning Services
for Central Administrative Center
at Cole Campus (1011 Union Street, Oakland, CA)
and for Various School Sites

July 24, 2019 (Issued)

Responses must be received
August 16, 2019, no later than 2:00 p.m.

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide commissioning services associated with the design and construction of a new office building and site development at the Cole Campus and for future school projects.

Interested firms are invited to submit a completed Statement of Qualifications ("SOQ") along with the Fee Proposal (collectively "RFQ/P Packet") as described below, with one (1) unbound original, five (5) bound copies and a PDF version on a flash drive of requested materials to:

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Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

Oakland Unified School District
 Department of Facilities Planning and Management
 955 High Street Oakland CA 94601

**REQUEST FOR QUALIFICATIONS
 AND PROPOSALS (RFQ/P)**

Geotechnical and Geohazard Consulting Services
 for Central Administrative Center
 at Cole Campus (1011 Union Street, Oakland, CA)
 and for Various School Sites

July 24, 2019 (Issued)

**Responses must be received
 August 16, 2019, no later than 2:00 p.m.**

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide geotechnical and geohazard consulting services associated with the construction of a new office building and site development at the Cole Campus and for future school projects.

Interested firms are invited to submit a completed Statement of Qualifications ("SOQ") along with the Fee Proposal (collectively "RFQ/P Packet") as described below, with one (1) unbound original, five (5) bound copies and a PDF version on a flash drive of requested materials to:

Oakland Unified School District
 Tadashi Nakadegawa, Acting Executive Director
 Department of Facilities Planning and Management
 955 High Street, Oakland, CA 94601

Oral, telegraphic, facsimile, telephone or email RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted and returned unopened. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

If you have any questions regarding this RFQ/P please email Kenya Chatman, Acting Director at kenya.chatman@ousd.org, and cc: to Colland Jang, School Facilities Planning Consultant at colland.jang@ousd.org.

LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM The Local Business Utilization Policy requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation for all capital program/construction-related contracts and professional services agreements. The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2014 Amendment to Local Business Participation Policy.

OAKLAND UNIFIED SCHOOL DISTRICT

Oakland Unified School District
 Department of Facilities Planning and Management
 955 High Street Oakland CA 94601

**REQUEST FOR QUALIFICATIONS
 AND PROPOSALS (RFQ/P)**

Hazardous Material Abatement
 Consulting Services
 for Central Administrative Center
 at Cole Campus (1011 Union Street, Oakland, CA)
 and for Various School Sites

July 24, 2019 (Issued)

**Responses must be received
 August 16, 2019, no later than 2:00 p.m.**

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide hazardous material abatement consulting services associated with the demolition of existing buildings on the Cole Campus and for future school projects.

Interested firms are invited to submit a completed Statement of Qualifications ("SOQ") along with the Fee Proposal (collectively "RFQ/P Packet") as described below, with one (1) unbound original, five (5) bound copies and a PDF version on a flash drive of requested materials to:

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**SAN FRANCISCO
 BAY AREA RAPID TRANSIT DISTRICT**

**PUBLIC NOTICE:
 BAY AREA RAPID TRANSIT DISTRICT**

The San Francisco Bay Area Rapid Transit District (District) has updated its proposed Triennial Disadvantaged Business Enterprise (DBE) goal for Federal Transit Administration (FTA) assisted projects during fiscal years 2020 through 2022 (October 1, 2019 - September 30, 2022).

The District will achieve its DBE goal using race and gender-conscious measures, as well as race and gender-neutral measures. The District proposes an overall goal of 16% for FFY 2020-2022 for FTA-assisted projects, of which 10% is race-conscious and 6% is race-neutral. If you would like to provide comment on the District's proposed Triennial DBE goal, please send your comments to Office of Civil Rights Program Manager Joseph Towner:

Email: JTowner@bart.gov
 Fax: (510) 464-7585
 Mail: 300 Lakeside Drive, 16th Floor, Oakland, CA 94612
 Website: bart.gov/about/business/ocr
 7/25/19
CNS-3275954#
SMALL BUSINESS EXCHANGE



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available

Visit this link for the OUTREACH ORDER FORM:
www.sbeinc.com/services/diversity_outreach.cfm

Tutor Perini/O & G Joint Venture (TPOG)



SEEKING DBE FIRMS

FOR SUBCONTRACTING OPPORTUNITIES ON THE WESTSIDE
PURPLE LINE EXTENSION SECTION 2 PROJECT

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)



INTERESTED IN WORKING WITH TPOG?

TPOG issues Notice of Interest (NOI) Emails to all Tutor Perini/O & G Joint Venture registered vendors notifying them of upcoming 1st tier opportunities on the project. All CUCP certified DBEs vendors based in Southern California are already registered with TPOG. Please contact us if your firm is not receiving TPOG Notices of Interest by sending a note to:

Nareg@moderntimesinc.com

BONDING, LINES OF CREDIT, AND INSURANCE SUPPORT SERVICES:

TPOG is willing to assist DBE Subcontractors and suppliers in obtaining access to bonds, lines of credit and insurance. Please email Nareg Bostanian for your requests for assistance.

TPOG is soliciting in good faith all interested subcontractors as well as certified DBE firms. If you are interested in bidding or have any questions in relation to the scope, please email DBE Project Coordinator: Nareg Bostanian or visit the website below. <http://www.tpogjv4purpleline.com/index.html>